

For Immediate Release

Coast Packing Co. Names Heritage Cooking Fats in Restaurants and Kitchens as Top Culinary Trend for 2018

Corporate Chef Ernest Miller's Watchwords for the Year Ahead: Natural, Sustainable, Flavorful and Nostalgic

VERNON, Calif. (Dec. 14, 2017) – Tradition is trendy, so in 2018, look for the heritage cooking fats pork lard and beef tallow to accelerate their comeback in both restaurants and home kitchens – so says Ernest Miller, Corporate Chef for <u>Coast Packing Company</u>, the West's largest supplier of healthy animal fat shortenings.

According to Miller, a number of larger trends are coming together to make natural animal fats the next hot ingredient:

- o **Fat is Back.** *Goodbye, low-fat. Hello, full fat!*After decades of low-fat propaganda, consumers are returning to full fat products without reservation. Said Miller: "Whether it is whole fat dairy, butter, avocado, lard or beef tallow, diners are not seeking low-fat options. If anything, consumers are turning away from sugary dishes in favor of more fat. In particular, millennials, who were not nearly as indoctrinated in fear of fat as Gen X and Baby Boomers, aren't deterred by natural, healthy fats. And even the older generations are far more accepting than they were a decade ago."
- o **Health.** Eat fat to get thin.
 - The low-fat diet trend that started in the 1980s has been an abysmal failure, Miller said, noting that even the USDA has backed away from its recommendations. The latest research and medical reports, whether the recent PURE study or such popular works as the bestselling *Big Fat Surprise* by Nina Teicholz, have debunked the misconception that animal fats cause heart disease. Indeed, the fastest growing, most popular diets (Paleo, Keto, LCHF, Atkins) emphasize fat as preferable to carbohydrates. "People are realizing that eating fat doesn't make you fat (or harm your heart)," he said. "The trend away from fearing fat and in favor of protein is clear. And that's without even addressing some of the growing concerns over

carcinogens in polyunsaturated industrial seed oils currently being used by most quick-service restaurants."

O Sustainability. Eco friendly, thy name is animal fat.

The green/environmental trend is here to stay. "As it turns out, beef tallow is the most sustainable frying fat the majority of restaurants could use," Miller said. Most serve beef and/or pork, but just 40 percent of a cow at slaughter makes it to the plate. Approximately 12 percent of that cow is fat trim, which is what is turned into tallow. "If you're serving all this great meat and not cooking your French fries with beef tallow, you're letting a significant amount of the animal go to waste," Miller

noted. "Why grow acres of soybeans and rapeseed when you're going to be making fat trim anyway?" Furthermore, the extended fry life of beef tallow means less oil used and thus, less waste. And because tallow comes in cardboard cubes instead of

O Natural. Animal fats were around long before artificial substitutes were invented. Consumers clearly want more natural, less processed foods, and there are few things more processed than industrial seed oils: solvent extracted, degummed, chemically refined, bleached, frequently hydrogenated, deodorized, interesterified, fractionated and often winterized. "Natural" vegetable oil is anything but. Beef tallow and pork lard, on the other hand, are natural products that undergo minimal, physical processing (no chemicals involved): grind, boil, centrifuge and steam deodorize. Fini.

plastic containers, far less plastic packaging is created.

- Flavorful. Forget bland; animal fat brings the flavor. How many times have you've heard that McDonald's French fries simply aren't as good as they once were because they are no longer fried in beef tallow? There's a reason for this. Test after test proves that beef tallow French fries simply taste better. Tallow fries are less greasy, crisper, and have that amazing umami that simply makes everything taste like a turbo charged version of itself. Your grandmother kept a coffee can full of drippings next to the stove. That's why her pancakes and biscuits always tasted so good. And everyone knows, the best pie crusts are made with lard.
- O Nostalgic. Cook and eat like your grandmother. (Hint: she used heritage cooking fats) Consumers want authentic and traditional. When it comes to cooking, both chefs and home cooks are returning to the basics and original recipes. For centuries, the primary cooking fats were natural, healthy animal fats such as pork lard and beef tallow. Whether in Chinese wok cooking, refried beans, or a wide variety of baked goods, heritage cooking fats were what made the food so delicious in the first place. It is only in the last few decades that we switched to highly processed industrial "vegetable" (really, seed) oils. Most consumers have never actually tasted a potato fried in beef tallow. Turns out, there is growing demand for that flavor, for that return to tradition. This is why, for example, author and cultural critic Malcolm Gladwell (*The Tipping Point, Blink*, etc.) and newspaper article after newspaper article are calling for a return to beef tallow French fries.

Fried on the Menu. Deep fried foods are surging in popularity.
Fried foods are one of the hot menu trends for the past couple of years and aren't close to peaking. These foods, like fried chicken in all its international and regional variations, are comfort foods and convenient, but also indulgent and rewarding (both physically and emotionally). They are being reimagined by creative chefs with entirely new flavor profiles. Heritage cooking fats, especially beef tallow, are the foundation upon which innovative, hand-crafted fried dishes, such as donuts with unique fillings, will be built.

Chef Miller, who has been called "the Huell Howser of California food," is a chef, historian, educator, consultant and speaker – a familiar presence in museums, schools and kitchens throughout Southern California. He is a member of the speakers' bureau for the Culinary Historians of Southern California and lecturer for the National Food and Beverage Foundation. Miller, formerly a chef instructor for Le Cordon Bleu Los Angeles, was educated at the United States Naval Academy and Yale Law School.

About Coast Packing Company

Now marking its 95th year in business, Coast Packing Company (www.coastpacking.com), a closely held corporation, is the number one supplier of animal fat shortenings – particularly lard and beef tallow -- in the Western United States. The company sells to major manufacturers, distributors, retailers, smaller food service operations and leading bakeries. The company participates actively in various ethnic markets – from Hispanic retail chains, with its VIVA brand, to various Asian specialty markets. Based in Vernon, Calif., Coast Packing Company is regional, national and, increasingly, global. In some cases, supplier relationships are multigenerational, extending back 50 years and more. Coast is a founding member of the Healthy Fats Coalition (http://www.healthyfatscoalition.org/).

For more information about Coast Packing Company, visit: www.coastpacking.com. Follow us via social media on Facebook at www.facebook.com/coastpackingco, Twitter @coastpackingco and Pinterest www.pinterest.com/coastpackingco.

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